TF Domains

Business, Approaches and Methodologies
Overview of TF Domains

Approaches & Methodologies Domains

The generic approach to Trade Facilitation Implementation

E-business solutions

Business Process Analysis

Consultation and Cooperation

Business Domains

Purchasing

Transport

Customs

Payment
Business Domains Reflect Supply Chain Model

- **Business Domains**
  - Purchasing
  - Transport
  - Customs
  - Payment

The generic approach to Trade Facilitation Implementation

- **Approaches & Methodologies Domains**
  - Buy
  - Ship
  - Pay

- **Consultation and Cooperation**
Purchasing & Payment Domains

- Order processes
- Procurement; Government procurement (WTO)
- Delivery terms – Incoterms
- Pre-shipment inspection
- ICC Model Sales Contract
- Payment methods; e-payment
- Banking; insurances (letters of credit; guarantees)
- Invoicing
- E-signatures
Shipping and Transport Domain

- **Model transport contracts and documentation**
  - IMO – sea
  - ICAO and IATA – air
  - IRU – road
  - UIC – rail
  - FIATA – multi-modal

- **Cargo handling, shipping instructions**

- **Dangerous Goods**

- **Port and airport management/interfaces**
Governments
Citizens/Consumers
Business/Industry

Modes of Transport
Air
Sea
Road
Rail

Clearance
Cross-Border Management
Scope of CBM & Customs Domain in Itinerary

Stakeholders
Governments
Citizens/Consumers
Business/Industry

Security
Export
Import
Transit
Measures Were Selected Along TF Principles...  

Trade Facilitation Principles

- Effectiveness
- Efficiency
- Transparency
- Predictability
- Consistency

Trade Facilitation Indicators: Impact on Trade Cost

<table>
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<th>Highest Impact on Trade Flows</th>
<th>Highest Impact on Trade Cost</th>
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<td>TF Measure</td>
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<td>Advance Rulings</td>
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<td>Streamline Fees and Charges</td>
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<td>4.</td>
<td>Simplification and Harmonization of Documents</td>
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<td>5.</td>
<td>Co-operation between border agencies, internally and externally</td>
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... And Highest Effect On Trade Flows and Cost

A&M Domains Underpin TF Efforts

Business Domains

- Purchasing
- Transport
- Customs
- Payment

Approaches & Methodologies Domains

- The generic approach to Trade Facilitation Implementation
- E-business solutions
- Business Process Analysis
- Consultation and Cooperation
Business Process Analysis Domain

- **Trade Facilitation projects typically have an inter-organizational scope**
- **Many parties are involved, communication within the project’s scope and projects themselves are complex, manifold and highly important**
- **BPA provides the structured approach to such projects**
Session 3 Approach

1. Introduction

2. Group Work – 2 Domains per Group

3. Plenary – Presentation of Group Results
Guiding Questions

- What is the domain about?
- What is the relevance for Trade Facilitation?
- What are the key challenges
- Does the TF Implementation Guide point out any recommendations or solutions?
- Based on your own country development, which trade facilitation measure from which domain were applied?